

Buncombe	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	31	36	32	37	34	29	199	33.2	96	3.5
\$100-\$200,000	76	69	99	96	100	118	558	93	500	5.4
\$200-\$300,000	45	39	54	67	92	94	391	65.2	469	7.2
\$300-\$400,000	28	17	37	29	42	48	201	33.5	292	8.7
\$400-\$500,000	12	8	22	25	22	26	115	19.2	86	4.5
\$500-\$750,000	2	10	13	13	25	25	88	14.7	205	13.9
\$750-\$1,000,000	4	5	4	3	8	11	35	5.8	109	18.8
\$1 Million plus	3	4	3	3	1	5	19	3.2	174	54.4
Totals	201	188	264	273	324	356	1606	267.7	1931	7.2
In Foreclosure	1	0	2	1	1	1	6	1	2	2.0
Short Sale	7	1	3	14	7	7	39	6.5	30	4.6
REO	26	31	27	19	24	20	147	24.5	48	2.0
Totals	34	32	32	24	32	28	182	30.3	80	2.6
% of Sales	16.9	17	12.1	8.8	9.8	7.9	11.3		4.1	

Haywood

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	20	19	9	19	15	15	87	14.5	116	8.0
\$100-\$200,000	14	19	18	23	26	31	131	21.8	379	17.4
\$200-\$300,000	8	10	12	11	17	17	77	12.8	315	24.6
\$300-\$400,000	2	2	3	5	5	7	24	4	135	33.8
\$400-\$500,000	1	2	2	1	2	1	9	1.5	58	38.7
\$500-\$750,000	1	2	1	0	1	1	6	1	79	79.0
\$750-\$1,000,000	0	0	0	0	0	1	1	0.2	34	170
\$1 Million plus	0	0	0	0	1	0	1	0.2	21	105
Totals	46	54	45	59	67	73	344	57.3	1137	19.8
In Foreclosure	2	3	0	0	0	0	5	0.8	3	3.8
Short Sale	0	0	0	2	2	0	4	0.6	10	16.7
REO	15	12	12	7	6	9	61	10.2	26	2.5
Totals	17	15	12	9	8	9	68	11.3	39	3.5
% of Sales	37	27.8	26.7	15.3	11.9	12.3	19.8		3.4	

Henderson							Totals YTD	Avg Per	7/1/2014	Months of
	Jan	Feb	Mar	Apr	May	Jun		Month	Actives	Inventory
0-\$100,000	20	12	13	17	25	18	105	17.5	85	4.9
\$100-\$200,000	51	38	53	62	61	82	347	57.8	292	5.1
\$200-\$300,000	21	26	28	44	45	47	211	35.2	310	8.8
\$300-\$400,000	18	3	8	23	15	20	87	14.5	174	12.0
\$400-\$500,000	3	4	4	6	4	7	28	4	92	23.0
\$500-\$750,000	5	6	1	3	7	5	22	4.7	129	27.4
\$750-\$1,000,000	0	0	1	2	0	2	5	0.8	45	56.3
\$1 Million plus	0	0	0	2	0	0	2	0.3	43	143.3
Totals	118	89	108	159	157	181	812	135.3	1170	8.6
In Foreclosure	0	0	1	0	0	0	1	0.2	4	20.0
Short Sale	3	0	2	0	2	1	8	1.3	13	10.0
REO	16	12	15	16	20	21	90	15	34	2.3
Totals	19	12	18	16	22	22	109	18.2	51	2.8
% of Sales	16.1	13.5	16.7	10.1	14	12.2	13.4		4.4	

Madison

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	4	2	3	4	2	2	17	2.8	20	7.1
\$100-\$200,000	8	5	6	7	6	9	41	6.8	70	10.3
\$200-\$300,000	4	3	1	6	2	4	20	3.3	70	21.2
\$300-\$400,000	0	1	1	2	0	2	6	1	49	49.0
\$400-\$500,000	0	0	0	1	0	0	1	0.2	23	115.0
\$500-\$750,000	0	0	0	0	0	0	0	0	31	#DIV/0!
\$750-\$1,000,000	0	0	0	0	0	0	0	0	14	#DIV/0!
\$1 Million plus	1	0	0	0	0	1	2	0.4	11	27.5
Totals	17	9	11	20	10	18	85	14.2	288	20.3
In Foreclosure	0	0	0	1	0	0	1	0.2	1	5.0
Short Sale	1	0	0	0	0	0	1	0.2	2	10.0
REO	5	3	5	4	0	3	20	3.3	5	1.5
Totals	6	3	5	5	0	3	22	3.7	8	2.2
% of Sales	35.3	33.3	27.3	25	0	16.7	25.9		2.8	

Polk

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	1	4	5	4	1	2	17	2.8	20	7.1
\$100-\$200,000	5	6	10	2	10	8	41	6.8	75	11.0
\$200-\$300,000	2	1	2	3	3	6	17	2.8	57	20.4
\$300-\$400,000	2	2	0	2	1	4	11	1.8	45	25.0
\$400-\$500,000	0	0	0	1	0	0	1	0.2	28	140.0
\$500-\$750,000	0	0	2	0	1	1	4	0.7	29	41.4
\$750-\$1,000,000	0	1	0	0	0	0	1	0.2	15	75
\$1 Million plus	1	0	0	0	1	0	2	0.4	20	50
Totals	11	14	19	12	17	21	94	15.7	289	18.4
In Foreclosure	0	0	0	0	0	0	0	0	1	#DIV/0!
Short Sale	0	0	0	0	0	0	0	0	1	#DIV/0!
REO	1	4	6	2	3	1	17	2.8	1	0.4
Totals	1	4	6	2	3	1	17	2.8	3	1.1
% of Sales	9.1	28.6	31.6	16.7	17.6	4.8	18.1		1	

Rutherford

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	12	10	12	9	15	9	67	11.2	81	7.2
\$100-\$200,000	6	8	6	7	8	9	44	7.3	151	19.6
\$200-\$300,000	2	3	4	3	6	5	23	3.8	143	37.6
\$300-\$400,000	1	0	1	1	1	2	6	1	75	75.0
\$400-\$500,000	1	0	0	0	1	3	5	0.8	32	40.0
\$500-\$750,000	0	0	0	0	4	4	8	1.3	27	20.8
\$750-\$1,000,000	0	1	0	0	1	0	2	0.4	17	42.5
\$1 Million plus	0	0	0	0	0	0	0	0	18	#DIV/0!
Totals	22	22	23	20	36	32	155	25.8	544	21.1
In Foreclosure	0	1	0	2	0	1	4	0.6	0	0.0
Short Sale	0	0	0	0	0	0	0	0	1	#DIV/0!
REO	4	5	5	0	8	10	32	5.3	19	3.6
Totals	4	6	5	2	8	11	36	6	20	3.3
% of Sales	18.2	27.3	21.7	10.1	22.2	34.4	23.2		3.7	

Transylvania

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	15	4	2	7	11	10	49	8.2	38	4.6
\$100-\$200,000	3	8	10	14	28	12	75	12.5	162	13.0
\$200-\$300,000	5	3	6	11	10	10	45	7.5	203	27.1
\$300-\$400,000	1	3	3	3	1	4	15	2.5	107	42.8
\$400-\$500,000	6	0	0	2	4	4	16	2.7	86	31.9
\$500-\$750,000	1	1	2	0	1	2	7	1.2	88	73.3
\$750-\$1,000,000	0	0	0	0	0	0	0	0	50	#DIV/0!
\$1 Million plus	0	0	0	0	1	1	2	0.3	68	226.7
Totals	31	19	23	37	56	43	209	34.8	802	23.0
In Foreclosure	1	0	1	0	0	1	3	0.5	1	2.0
Short Sale	0	0	0	1	0	2	3	0.5	1	2.0
REO	8	4	4	2	26	3	47	7.8	13	1.7
Totals	9	4	5	3	26	6	53	8.8	15	1.7
% of Sales	29	21.1	21.7	8.1	46.4	14	25.4		1.9	

Totals for 7 Counties

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	7/1/2014 Actives	Months of Inventory
0-\$100,000	103	87	76	97	103	85	551	91.8	456	5.0
\$100-\$200,000	163	153	202	211	239	269	1237	206.2	1629	7.9
\$200-\$300,000	87	85	107	145	175	183	782	130.3	1567	12.0
\$300-\$400,000	52	28	53	65	65	87	350	58.3	877	15.0
\$400-\$500,000	23	14	28	36	33	41	175	29.2	405	13.9
\$500-\$750,000	9	19	17	16	39	38	138	23	588	25.6
\$750-\$1,000,000	5	6	5	5	9	14	44	7.3	284	38.9
\$1 Million plus	5	4	3	5	4	7	28	4.7	355	75.5
Totals	447	396	491	580	667	724	3305	550.8	6161	11.2
In Foreclosure	4	3	4	4	1	3	19	3.2	12	3.8
Short Sale	11	1	5	7	11	10	45	7.5	58	7.7
REO	75	71	74	48	87	67	422	70.3	146	2.1
Totals	90	75	83	59	99	80	486	81	216	2.7
% of Sales	20.1	18.3	16.9	10.2	14.8	11	14.7		3.5	