

Buncombe	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	31	36	32	37	34		170	34	104	3.5
\$100-\$200,000	76	69	99	96	100		440	88	508	5.8
\$200-\$300,000	45	39	54	67	92		297	59.4	426	7.2
\$300-\$400,000	28	17	37	29	42		153	30.6	302	9.9
\$400-\$500,000	12	8	22	25	22		89	17.8	157	8.8
\$500-\$750,000	2	10	13	13	25		63	12.6	183	14.5
\$750-\$1,000,000	4	5	4	3	8		24	4.8	98	20.4
\$1 Million plus	3	4	3	3	1		14	2.8	183	65.4
Totals	201	188	264	273	324		1250	250	1961	7.8
In Foreclosure	1	0	2	1	1		5	1	3	3.0
Short Sale	7	1	3	14	7		32	6.4	26	4.1
REO	26	31	27	19	24		127	25.4	56	2.2
Totals	34	32	32	24	32		154	30.8	85	2.8
% of Sales	16.9	17	12.1	8.8	9.8		12.3		4.3	

Haywood							Totals YTD	Avg Per	6/2/2014	Months of
	Jan	Feb	Mar	Apr	May	Jun	Month	Actives	Inventory	
0-\$100,000	20	19	9	19	15		72	14.4	102	7.1
\$100-\$200,000	14	19	18	23	26		100	20	355	17.8
\$200-\$300,000	8	10	12	11	17		60	12	295	24.6
\$300-\$400,000	2	2	3	5	5		17	3.4	117	34.4
\$400-\$500,000	1	2	2	1	2		8	1.6	56	35.0
\$500-\$750,000	1	2	1	0	1		5	1	70	70.0
\$750-\$1,000,000	0	0	0	0	0		0	0	30	#DIV/0!
\$1 Million plus	0	0	0	0	1		1	0.2	20	100
Totals	46	54	45	59	67		271	54.2	1045	19.3
In Foreclosure	2	3	0	0	0		5	1	1	1.0
Short Sale	0	0	0	2	2		4	0.8	10	12.5
REO	15	12	12	7	6		52	10.4	29	2.8
Totals	17	15	12	9	8		59	12	40	3.3
% of Sales	37	27.8	26.7	15.3	11.9		21.8		3.8	

Henderson							Totals YTD	Avg Per	6/2/2014	Months of
	Jan	Feb	Mar	Apr	May	Jun	Month	Actives	Inventory	
0-\$100,000	20	12	13	17	25		87	17.4	83	4.8
\$100-\$200,000	51	38	53	62	61		265	53	315	5.9
\$200-\$300,000	21	26	28	44	45		164	32.8	299	9.1
\$300-\$400,000	18	3	8	23	15		67	13.4	172	12.8
\$400-\$500,000	3	4	4	6	4		21	4.2	79	18.8
\$500-\$750,000	5	6	1	3	7		22	4.4	129	29.3
\$750-\$1,000,000	0	0	1	2	0		3	0.6	44	73.3
\$1 Million plus	0	0	0	2	0		2	0.4	41	102.5
Totals	118	89	108	159	157		631	126.2	1163	9.2
In Foreclosure	0	0	1	0	0		1	0.2	1	5.0
Short Sale	3	0	2	0	2		7	1.4	12	8.6
REO	16	12	15	16	20		79	15.8	33	2.1
Totals	19	12	18	16	22		87	17.4	46	2.6
% of Sales	16.1	13.5	16.7	10.1	14		13.8		4	

Madison

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	4	2	3	4	2		15	3	20	6.7
\$100-\$200,000	8	5	6	7	6		32	6.4	70	10.9
\$200-\$300,000	4	3	1	6	2		16	3.2	74	23.1
\$300-\$400,000	0	1	1	2	0		4	0.8	39	48.8
\$400-\$500,000	0	0	0	1	0		1	0.2	19	95.0
\$500-\$750,000	0	0	0	0	0		0	0	27	#DIV/0!
\$750-\$1,000,000	0	0	0	0	0		0	0	13	#DIV/0!
\$1 Million plus	1	0	0	0	0		1	0.2	10	50
Totals	17	9	11	20	10		67	13.4	272	20.3
In Foreclosure	0	0	0	1	0		1	0.2	1	5.0
Short Sale	1	0	0	0	0		1	0.2	2	10.0
REO	5	3	5	4	0		17	3.4	8	2.4
Totals	6	3	5	5	0		19	3.8	11	2.9
% of Sales	35.3	33.3	27.3	25	0		28.4		4	

Polk

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	1	4	5	4	1		15	3	23	7.7
\$100-\$200,000	5	6	10	2	10		33	6.6	73	11.1
\$200-\$300,000	2	1	2	3	3		11	2.2	61	27.7
\$300-\$400,000	2	2	0	2	1		7	1.4	46	32.9
\$400-\$500,000	0	0	0	1	0		1	0.2	31	155.0
\$500-\$750,000	0	0	2	0	1		3	0.6	28	46.7
\$750-\$1,000,000	0	1	0	0	0		1	0.2	12	60
\$1 Million plus	1	0	0	0	1		2	0.4	14	35
Totals	11	14	19	12	17		73	14.6	288	19.7
In Foreclosure	0	0	0	0	0		0	0	1	#DIV/0!
Short Sale	0	0	0	0	0		0	0	1	#DIV/0!
REO	1	4	6	2	3		16	3.2	2	0.6
Totals	1	4	6	2	3		16	3.2	4	1.3
% of Sales	9.1	28.6	31.6	16.7	17.6		21.9		1.4	

Rutherford

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	12	10	12	9	15		58	11.6	77	6.6
\$100-\$200,000	6	8	6	7	8		35	7	137	19.6
\$200-\$300,000	2	3	4	3	6		18	3.6	132	36.7
\$300-\$400,000	1	0	1	1	1		4	0.8	75	93.8
\$400-\$500,000	1	0	0	0	1		2	0.4	34	85.0
\$500-\$750,000	0	0	0	0	4		4	0.8	25	31.25
\$750-\$1,000,000	0	1	0	0	1		2	0.4	16	40.0
\$1 Million plus	0	0	0	0	0		0	0	15	#DIV/0!
Totals	22	22	23	20	36		123	24.6	511	20.8
In Foreclosure	0	1	0	2	0		3	0.6	1	1.7
Short Sale	0	0	0	0	0		0	0	2	#DIV/0!
REO	4	5	5	0	8		22	4.4	24	5.5
Totals	4	6	5	2	8		25	5	27	5.4
% of Sales	18.2	27.3	21.7	10.1	22.2		20.3		5.3	

Transylvania

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	15	4	2	7	11		39	7.8	36	4.6
\$100-\$200,000	3	8	10	14	28		63	12.6	153	12.1
\$200-\$300,000	5	3	6	11	10		35	7	180	25.7
\$300-\$400,000	1	3	3	3	1		11	2.2	103	46.8
\$400-\$500,000	6	0	0	2	4		12	2.4	80	33.3
\$500-\$750,000	1	1	2	0	1		5	1	87	87.0
\$750-\$1,000,000	0	0	0	0	0		0	0	53	#DIV/0!
\$1 Million plus	0	0	0	0	1		0	0	68	#DIV/0!
Totals	31	19	23	37	56		166	33.2	760	22.9
In Foreclosure	1	0	1	0	0		2	0.4	1	2.5
Short Sale	0	0	0	1	0		1	0.2	1	5.0
REO	8	4	4	2	26		44	8.8	14	1.6
Totals	9	4	5	3	26		47	9.4	16	1.7
% of Sales	29	21.1	21.7	8.1	46.4		28.3		2.1	

Totals for 7 Counties

	Jan	Feb	Mar	Apr	May	Jun	Totals YTD	Avg Per Month	6/2/2014 Actives	Months of Inventory
0-\$100,000	103	87	76	97	103		466	93.2	445	4.8
\$100-\$200,000	163	153	202	211	239		968	193.6	1612	8.3
\$200-\$300,000	87	85	107	145	175		599	119.8	1467	12.2
\$300-\$400,000	52	28	53	65	65		263	52.6	854	16.2
\$400-\$500,000	23	14	28	36	33		134	26.8	456	17.0
\$500-\$750,000	9	19	17	16	39		100	20	549	27.5
\$750-\$1,000,000	5	6	5	5	9		30	6	266	44.3
\$1 Million plus	5	4	3	5	4		21	4.2	351	83.6
Totals	447	396	491	580	667		2581	516.2	6000	11.6
In Foreclosure	4	3	4	4	1		16	3.2	9	2.8
Short Sale	11	1	5	7	11		35	7	54	7.7
REO	75	71	74	48	87		355	71	166	2.3
Totals	90	75	83	59	99		406	81.2	229	2.8
% of Sales	20.1	18.3	16.9	10.2	14.8		15.7		3.8	